



ANDERSEN LABORATORIES, INC.

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March 2, 1965

AN IMPORTANT ANNOUNCEMENT TO OUR CUSTOMERS:

In a move calculated to greatly expand our production base, research facilities and product line, we are pleased to inform you of our purchase of the delay line business of Richard D. Brew and Company, Incorporated.

This transaction does not include the Vacuum Furnace Division of Richard D. Brew and Company which, as a result of this sale, will redirect its efforts to increase the capabilities and product line of its vacuum furnace operations.

The well-known Brew tapered strip delay lines, when combined with our own Delecon System and high frequency strip line, places Andersen Labs in the position of marketing the most complete line of dispersive devices currently available.

We request that if you are now doing business with the Brew Delay Line Division, or anticipate the possibility of working with us on Brew delay lines, your inquiries and/or correspondence should be directed to our 501 New Park Avenue, West Hartford, address.

The purchase includes equipment, inventory, designs and techniques. It will provide Andersen Labs with additional advanced technology in dispersive and non-dispersive strip lines, solid delay lines and lumped constant lines. Andersen's engineering personnel will be trained by Brew in its processes and proprietary technology.

Andersen Labs series of dispersive strip lines will be complemented by Brew developments in low frequency, wide band tapered strips. Brew's work in non-dispersive coiled strip lines will also round out Andersen's digital delay line offering and the nanosecond lumped constant product group will broaden the Company's electromagnetic line market coverage. Ceramic transducer technology is applicable to a broad range of solid line applications especially in the aerospace electronics field.



Among the more interesting aspects of the purchase is the availability of an Environmental Engineering Laboratory equipped to perform a variety of tests including vibration, shock, temperature, altitude, humidity and salt spray. The laboratory facility will also be used for development and production testing, reliability determination and qualification testing.

Brew-originated research will be continued in the area of optical techniques, matched filters, logical elements for high speed data processing and related areas of effort.

We want to be of service to you and should like you to know that we are now ready, willing and able to serve any of your needs you feel might be filled by the delay line products which we have purchased from Richard D. Brew and Company. A brochure describing the strip line portion of the acquired product line is attached.

We look forward to the opportunity of working with you.

Very sincerely,

ANDERSEN LABORATORIES, INC.

Francis E. Baker, Jr.
President